

## Commissions Master

Commissions Master has flexible configuration options, hundreds of ways of calculating commissions, and is built on extensible architecture to support multiple ERP systems, various calculation engines, and flexible reporting options.

Feature	Standard	Premium
Rate Tables.	Progressive Cumulative	Progressive Cumulative
Rate Table Ranges Based On	Sales Amount Profit Amount Profit Percentage	Sales Amount Profit Amount Profit Percentage
Commissions Based On	Sales Amount Profit Amount	Sales Amount Profit Amount
Calculate Commissions Based On	Individual Transactions Totals for a Period	Individual Transactions Totals for a Period
Commissions are Paid On	Invoice Date Invoice Due Date Payment Date Payment Apply Date	Invoice Date Invoice Due Date Payment Date Payment Apply Date
Sales Split	Invoice, then Customer Invoice Only Customer Only	Invoice, then Customer Invoice Only Customer Only
Override Sales Split from ERP System	Yes	Yes
Override Commissions Calculation Method in Each Calculation	Yes	Yes
Estimate Future Commissions based on invoice due date	Yes	Yes
Pay salespersons via AP bill	Yes	Yes
Pay salespersons via US or Canadian payroll timecard	Yes	Yes
Store Commissions Calculation History	Yes	Yes
Export Commission Calculation Details into Excel	Yes	Yes
Custom ERP Interface (additional cost)	Yes	Yes
Custom Reporting Engine (additional cost)	Yes	Yes
Custom Calculation Logic (additional cost)	Yes	Yes
Hierarchical commissions	-	Yes
Smart Fields and Smart Rules to override sales split and commissions rates based on customer, ship-to, and invoice level fields, including custom fields.	-	Yes